

Municipality of Chatham-Kent
Infrastructure and Engineering Services
Drainage, Assets and Waste Management

To: Mayor and Members of Council

From: Shaheer Alam
Manager, Fleet Services

Date: October 21, 2022

Subject: Purchase of One Articulating Bucket Truck

Recommendation

It is recommended that:

1. The proposal submitted by Altec Industries Ltd. for the purchase of one 60-foot Articulating Bucket Truck at a total cost of \$320,212.62 (13% HST included) be approved.

Background

A bucket truck is a utility truck with a hydraulic pole that has a man-carrying bucket at its end. This unit is used by Public Works for tree cutting and performing various tasks where the worker needs to reach heights.

In a report approved by Council on May 9th, 2022, the unit listed below was approved for replacement:

- 05BK018

Request for Proposal R22-309 was advertised in accordance with the procurement policy.

The results of the RFP are as follows:

Company	Matrix Score
Altec Industries Ltd.	100
Commercial Truck Equipment	88
Wajax	N/A

The matrix score for Wajax is listed as N/A because they did not meet the requirements of the proposal. Therefore, they were not scored and their pricing was not considered.

Comments

The current bucket truck is past its lifecycle years and needs to be replaced. As this equipment ages, the operation and maintenance costs increase. Therefore, timely replacement is important and it is recommended the proposal be accepted.

Areas of Strategic Focus and Critical Success Factors

The recommendation in this report supports the following areas of strategic focus:

- ☐ Economic Prosperity:
Chatham-Kent is an innovative and thriving community with a diversified economy
- ☐ A Healthy and Safe Community:
Chatham-Kent is a healthy and safe community with sustainable population growth
- ☐ People and Culture:
Chatham-Kent is recognized as a culturally vibrant, dynamic, and creative community
- ☒ Environmental Sustainability:
Chatham-Kent is a community that is environmentally sustainable and promotes stewardship of our natural resources

The recommendation in this report supports the following critical success factors:

- ☐ Financial Sustainability:
The Corporation of the Municipality of Chatham-Kent is financially sustainable
- ☐ Open, Transparent and Effective Governance:
The Corporation of the Municipality of Chatham-Kent is open, transparent and effectively governed with efficient and bold, visionary leadership
- ☐ Has the potential to support all areas of strategic focus & critical success factors
- ☒ Neutral issues (does not support negatively or positively)

Consultation

Fleet Services consulted with Public Works and Purchasing throughout the document preparation process and on the final decision when selecting the unit presented in this report.

Financial Implications

Recommended Tender (including 13% HST)	\$320,212.62
Less HST Rebate @ 11.24%	-\$31,851.24
Total Project Cost	\$288,361.38

The purchase of this unit will be funded through the Municipal Fleet Reserve.

Prepared by: Shaheer Alam, Manager, Fleet Services

Reviewed by: Brigan Barlow, Acting Director, Drainage, Asset and Waste Management

Reviewed by: Chris Thibert, P. Eng., Acting General Manager, Infrastructure and Engineering Services

Consulted and confirmed the content of the consultation section of the report by:
Jennifer Scherle, Manager, Purchasing and Accounts Payable

Attachment: None

C: Public Works

RTC/IES/4579 – Purchase of One Articulating Bucket Truck