From: Perry Kerasiotis <pkerasiotis@windsorsalt.com>
Sent: December 22, 2022 3:30 PM
To: Ryan Brown <ryanbro@chatham-kent.ca>
Cc: Dennis Chepeka <DENNISC@chatham-kent.ca>
Subject: RE: Salt Contract

Thanks Ryan. Windsor Salt will be happy to supply Chatham-Kent for an additional 3 years under those terms. The pricing would be as follows:

1) 2023/24 - **$89.46**
2) 2024/25 - **$94.83**
3) 2025/26 - **$99.57**

Best Regards,

Perry Kerasiotis
Highway Sales and Marketing Manager
Windsor Salt Ltd
T: 905-795-1771
M: 416-702-4395

From: Ryan Brown <ryanbro@chatham-kent.ca>
Sent: December 22, 2022 3:02 PM
To: Perry Kerasiotis <pkerasiotis@windsorsalt.com>
Cc: Dennis Chepeka <DENNISC@chatham-kent.ca>
Subject: Salt Contract

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Hi Perry,

We will proceed drafting an RTC for a salt contract extension at the February council meeting which I believe is February 13th. We will proceed with a draft proposal of 6%,6%,5% for 2023-2026 with the terms of our existing agreement.

If you agree can you reply and confirm what that works out to price per tonne.

Thanks,

Ryan Brown, P.Eng.
Director Public Works
Infrastructure and Engineering Services
Municipality of Chatham-Kent

P 519.360.1998 x3950
E ryanbro@chatham-kent.ca
www.chatham-kent.ca