

From: Perry Kerasiotis <pkerasiotis@windsorsalt.com>
Sent: December 22, 2022 3:30 PM
To: Ryan Brown <ryanbro@chatham-kent.ca>
Cc: Dennis Chepeka <DENNISC@chatham-kent.ca>
Subject: RE: Salt Contract

Thanks Ryan. Windsor Salt will be happy to supply Chatham-Kent for an additional 3 years under those terms. The pricing would be as follows:

- 1) 2023/24 - **\$89.46**
- 2) 2024/25 - **\$94.83**
- 3) 2025/26 - **\$99.57**

Best Regards,



Perry Kerasiotis
*Highway Sales and
Marketing Manager*
Windsor Salt Ltd
T: 905-795-1771
M: 416-702-4395

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Hi Perry,

We will proceed drafting an RTC for a salt contract extension at the February council meeting which I believe is February 13th. We will proceed with a draft proposal of 6%,6%,5% for 2023-2026 with the terms of our existing agreement.

If you agree can you reply and confirm what that works out to price per tonne.

Thanks,

Ryan Brown, P.Eng.
Director Public Works
Infrastructure and Engineering Services
Municipality of Chatham-Kent

P 519.360.1998 x3950
E ryanbro@chatham-kent.ca
www.chatham-kent.ca



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